

BRAVE NEW WORKSHOP THEATRE

DATE: 01.19.01

SHOW: How to Try in Business without Really Succeeding

TITLE: "Vinyl Siders"

DRAFT: FINAL

PREMISE:

What would happen if a telemarketer was met with a willing customer?

SETTING:

A telemarketing office and a suburban kitchen.

CHARACTERS:

Danielle: college student majoring in English who is working as a telemarketer for extra cash.

Boswell Henkins: a very approachable, father figure type of guy. You'd trust your only child with him. Piano teacher.

Bill Zelinski: Wendy's cook who has watched too many old movies.

(Lights up on Bill Zelinski on the phone flipping burgers at Wendy's.)

Bill

I'll tell you something, missy. You are the paragon of all that is evil and wrong on this earth. I hope you die slowly in the belly of a python.

(Cross to Danielle with headset in front of computer.)

Danielle

The belly of a python! Well, at least you were original, freak.

(She types, phone rings, Boswell enters his living room, picks up phone.)

Boswell

Hello?

Danielle

Yes, is Mr. Boswell Henkins available?

Boswell

I'm him! I'm Boswell Henkins! I was just about ready to sit down to dinner, but what can I do for you?

Danielle

How are you this evening, sir?

Boswell

I don't think it's possible for me to be better!

Danielle

Good! I'm calling from VinylGuard, the most durable maintenance-free vinyl siding available. This durable siding won't rot, peel, chip, flake, or blister. We believe your home is your castle. I have quite a deal for you, sir.

Boswell

Go on, please! I must know!

Danielle

Do you worry about the resale value of your home? Have you ever had termites or wood boring insects? Have you wasted precious hours painting and repainting your home—

Boswell

Yes! The answer to all of your questions is yes!

Danielle

O-Okay. Then VinylGuard is the solution for you.

Boswell

Sold! Sign me up!

Danielle

I'm sorry?

Boswell

I said sign me up. Your persuasive sales pitch has left me positively reeling.

Danielle

What?

Boswell

My "castle" is currently imprisoned in a terribly old, hand carved marble. Your vinyl siding sounds young and daring.

Danielle

So you actually want vinyl siding?

Boswell

Yes indeed-ee!

Danielle

Okay then Mr. Boswell Henkins! Please be informed that any and all terms of this deal are irrevocable.

Boswell

Sounds perfect!

Danielle

That means you can't back out.

Boswell

Who would want to? It just keeps getting better!

Danielle

The only colors it comes in are raisin and off-raisin.

Boswell

Sounds delicious.

Danielle

Mr. Boswell Henkins, you should be informed that our vinyl siding has been proven to cause excessive hair growth and impotence in laboratory rats.

Boswell

I'm balding and celibate!

Danielle

I can't let you do this! This is crazy sir! This is a crappy product! I do deserve to die in the belly of a python!

Boswell

Your blunt honesty has lead me to ask if you sell storm doors!

(black out)

Copyright Brave New Workshop 2001